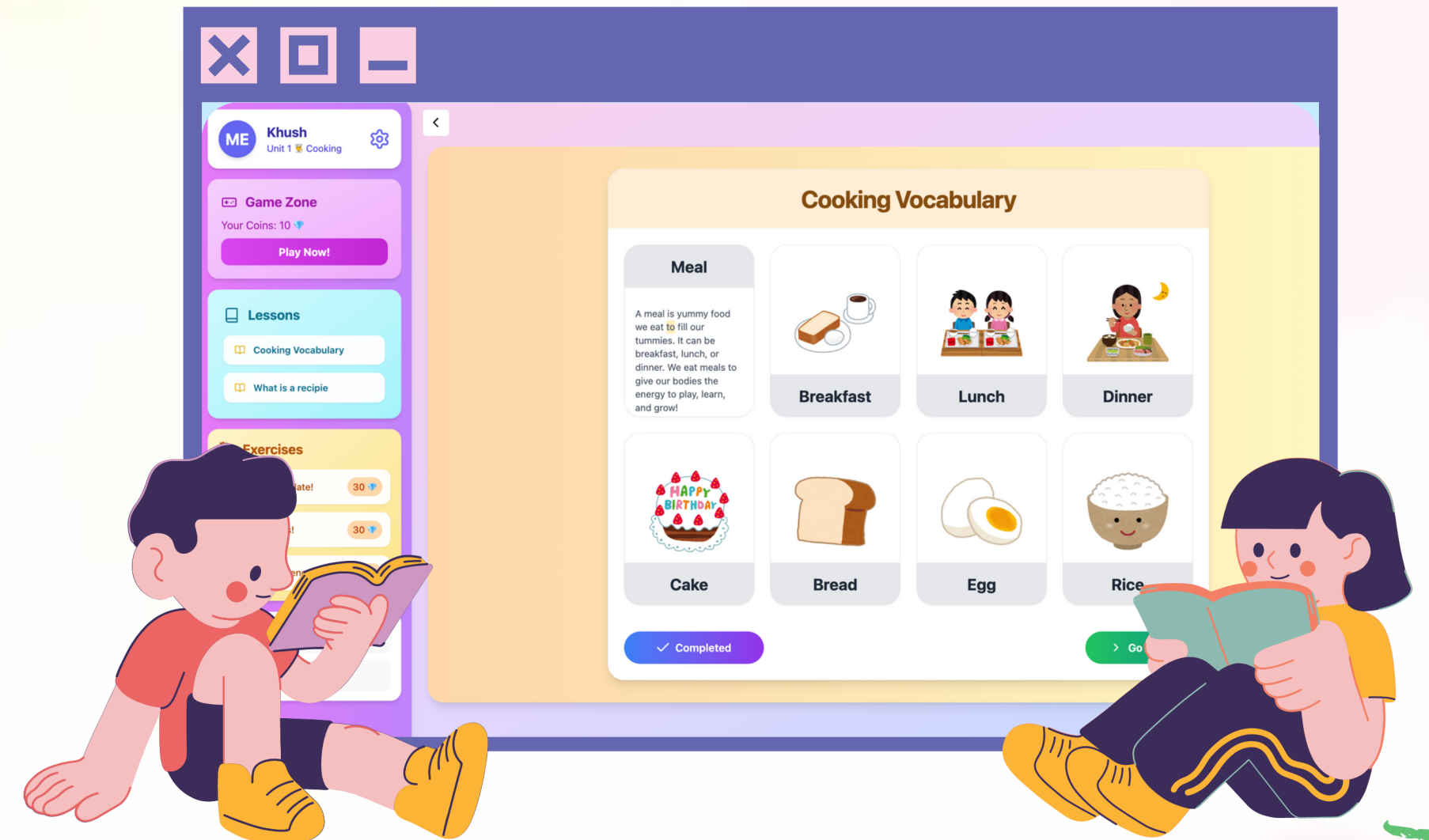


TARA



RESOURCES FOR TEACHERS TO TEACH READING SKILLS



The background features soft, blended watercolor washes in shades of purple, yellow, and pink. Scattered throughout are various hand-drawn geometric shapes: a yellow square with a blue line, a blue square, a green square, a blue triangle, a red square, and a yellow circle with a red square. A white rounded rectangle is centered on the page.

Business



INTRODUCTION

Tara: Empowering Teachers to Enhance English Reading Skills

Our platform provides teachers with engaging tools to improve English reading skills for Grade 4-6 students (A1 CEFR). Starting in Thailand, Tara is designed to fit seamlessly into classrooms, making learning fun and accessible for primary students learning English.



Tara (ทาร์่า): เพิ่มขีดความสามารถให้ครูด้วยเครื่องมือที่พัฒนาทักษะการอ่านภาษาอังกฤษ แพลตฟอร์มของเราออกแบบเครื่องมือที่ช่วยให้ครูพัฒนาทักษะการอ่านภาษาอังกฤษสำหรับนักเรียน ชั้น ป.4-6 (ระดับ A1 CEFR) โดยเริ่มต้นในประเทศไทย Tara ออกแบบมาเพื่อให้เข้ากับ ห้องเรียนได้อย่างราบรื่นสร้างประสบการณ์การเรียนรู้ที่สนุกและเข้าถึงง่ายสำหรับนักเรียน ประถมที่เริ่มเรียนภาษาอังกฤษ





PROBLEMS IN THE CLASSROOMS

- **LACK OF STUDENT ENGAGEMENT**
- **LACK OF PERSONALIZED LEARNING**
- **LIMITED TEACHER PROFESSIONAL DEVELOPMENT**



Lean Business Canvas

TARA

Key Problem

Traditional Classroom Problems

1. Personalized Learning:
Problem: Varied learning paces and styles among students in traditional classrooms.
2. Teacher Professional Development:
Problem: Inadequate resources and opportunities for teacher training and professional development.
3. Student Engagement:
Problem: Lack of student engagement in traditional learning methods.



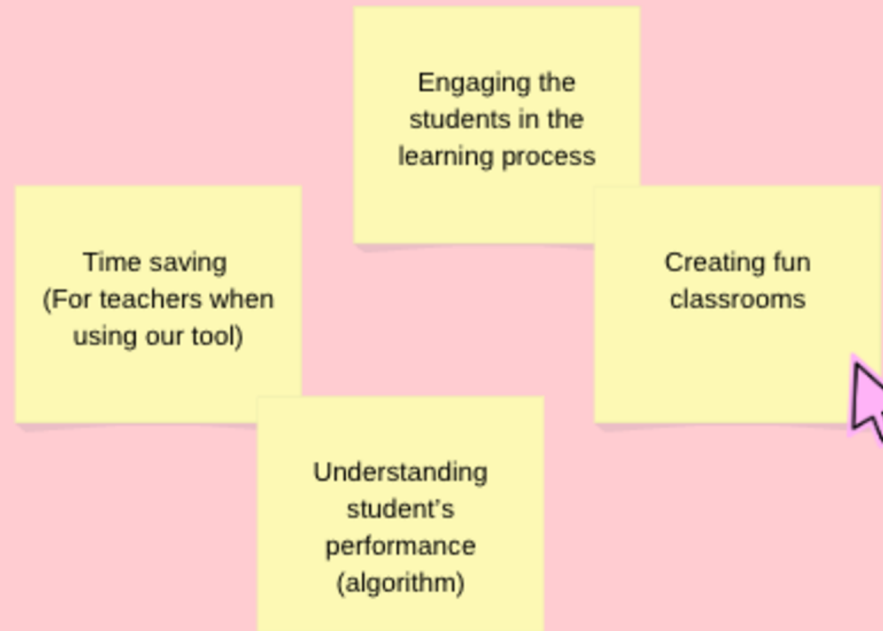
Key Solution

Gamifying the process of English teaching, integrating games into the learning experience for the teachers to use.

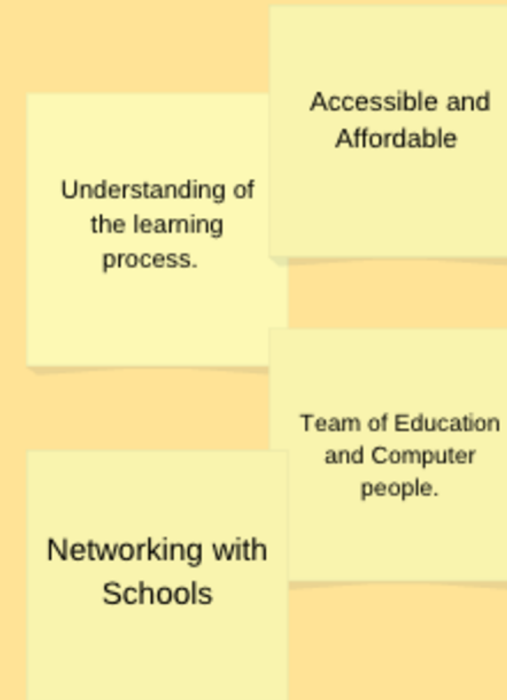


Value Proposition

What is the need you are trying to address?
What value will your product bring to the target audience?



Unfair Advantage



Channels

Where will your product be available?
List the ways you plan to reach your target audience.



Customer Segments

Who is your target market?
What are the characteristics of your early adopters? List the personas that you expect to use your product.



BUSINESS MODEL

Premium

B2B

TARA
Price:

\$220/yr
per teacher

B2C

Subscription

- Premium exercises
- AI powered features

\$300/yr
per teacher

Freemium

Advertise-
ment

Year 1: Flat Rate (fixed price/month)
Ongoing years: Hybrid (Flat Rate + CPC)



TARGET MARKET

● **Primary School Students
(9~12)**

● **Primary School
Teachers**

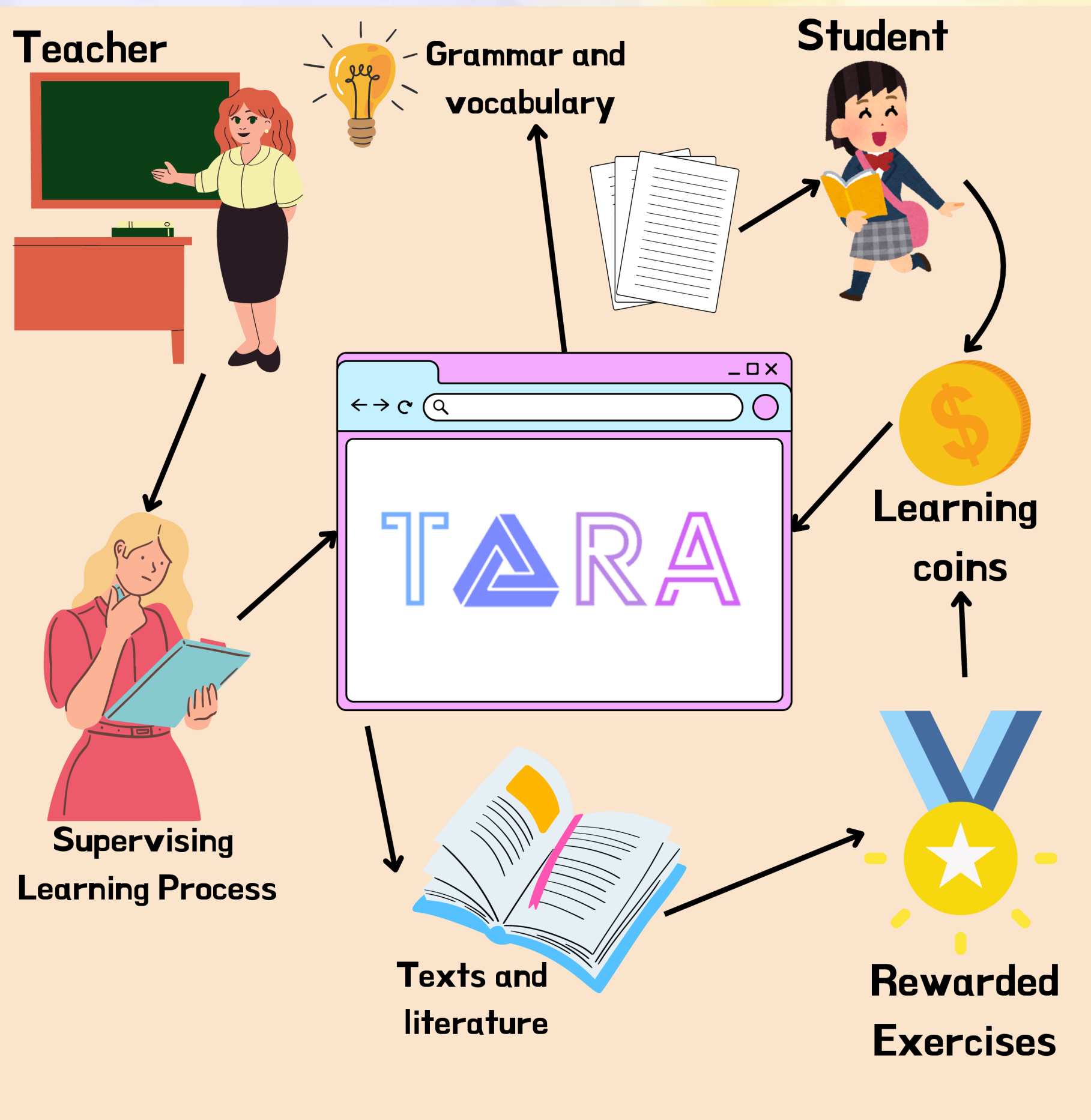


Thailand



Products

How do we teach?



Learning Contents

Exercises

Vocabulary Grammar Texts

Edu gamification

PRODUCT

STUDENT PORTAL

LEARNING
CONTENTS

AI CHATBOT



Khush
Unit 1 🍳 Cooking

Game Zone
Your Coins: 10 💎
Play Now!

Lessons
[Cooking Vocabulary](#)
[What is a recipe](#)

Exercises
[Let's Translate!](#) 30 💎
[Synonyms!](#) 30 💎
[Food Sentence Game!](#) 30 💎

[Dashboard](#)
[Back to Lesson](#)

Cooking Vocabulary

Meal A meal is yummy food we eat to fill our tummies. It can be breakfast, lunch, or dinner. We eat meals to give our bodies the energy to play, learn, and grow!	 Breakfast	 Lunch	 Dinner
 Cake	 Bread	 Egg	 Rice

Completed

> Go Next

Chat with Tara

TA Let's talk about something sweet! 🍰

Cake (เค้ก) is a delicious (อร่อย) baked food (อาหารทอด) that people love to eat, especially on special occasions (โอกาสพิเศษ) like birthdays (วันเกิด), weddings (การแต่งงาน), and holidays (วันหยุด). It's a treat (ของเล่น) that makes us happy (มีความสุข)! 🎉

Cake is usually made from ingredients like flour (แป้ง), sugar (น้ำตาล), eggs (ไข่), and milk (นม). When you mix these ingredients together and bake (ทอด) them, you get a yummy (อร่อยมาก) cake with a soft (นุ่ม) texture (เนื้อสัมผัส) and a sweet (หวาน) taste (รสชาติ).

There are many types of cakes, such

PRODUCT

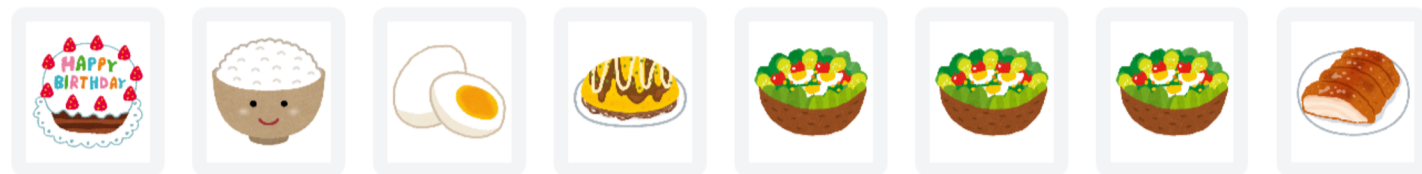
STUDENT PORTAL

EXERCISES

GAME

Food Sentence Game

Drag the images to complete the sentences



Josh cooked an omelette and prepared a salad

Bingo prepared two salads

Leo prepared a meal with rice and chicken

Reset



PRODUCT TEACHER PORTAL

TEACHER MANAGEMENT



Tom John

ID: 6708f1ccda0f7b73b1a6a7c1

Total Points: 80

Overall Progress

Cooking

0001

Progress

40%

Completed Lessons: 0001L0001, 0001L0002

Completed Exercises:

Was and Were

0002

Progress

0%

Completed Lessons:

Completed Exercises:

Animals

0003

Progress

0%

Completed Lessons:

Completed Exercises:

Weather and Seasons

0004

Progress

80%

Completed Lessons: 0004L0002, 0004L0001

Completed Exercises: 0004E0001, 0004E0003

Module Breakdown

Extra Points Log

Submissions

Cooking

▼

Was and Were

▼

Animals

▲

Lessons

▼

Learn about bears

Learn about bears

Code: 0003L0001

Incomplete

Learn about Bears

Bears are large mammals that can be found in forests, mountains, and even arctic regions. There are several different species of bears, including the brown bear, black bear, and polar bear. Most bears are omnivores, which means they eat both plants and animals. Their diet can include fruits, berries, fish, insects, and small mammals. However, some bears, like the polar bear, rely mostly on meat, hunting seals for food.

During the warmer months, bears spend a lot of time eating to build up fat reserves. This is important because, in the winter, many bears hibernate. Hibernation is a special kind of deep sleep that helps bears conserve energy during the cold months when food is scarce. During hibernation, a bear's heart rate and body temperature drop, and they don't need to eat, drink, or go to the bathroom. Some bears, like polar bears, do not hibernate because they live in cold environments year-round and can hunt even in winter.

Despite their size, bears are excellent swimmers and climbers. Polar bears are especially skilled swimmers, using their strong paws to navigate icy waters. Black bears, on the other hand, are known for their climbing abilities and will often climb trees to escape danger or search for food.

Bears are generally solitary animals, although mothers are very protective of their cubs. Cubs stay with their mothers for about two years, learning how to find food and survive in the wild. After that, they venture off on their own.

Complete

Go Next

Exercises

▼

Bear Quiz!

Answer questions about bears

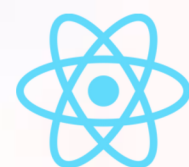
Attempt 0



Technical

Technology Stack

Front-end



react.js



state management library

UI



tailwind



state management library

infrastructure



cloud firestore



docker

docker



google cloud run

Other-tools



POSTMAN

postman



Figma



visualstudio code



github desktop

Back-end



Hono.js: Web Framework



Bun: Js Runtime

Game-engine

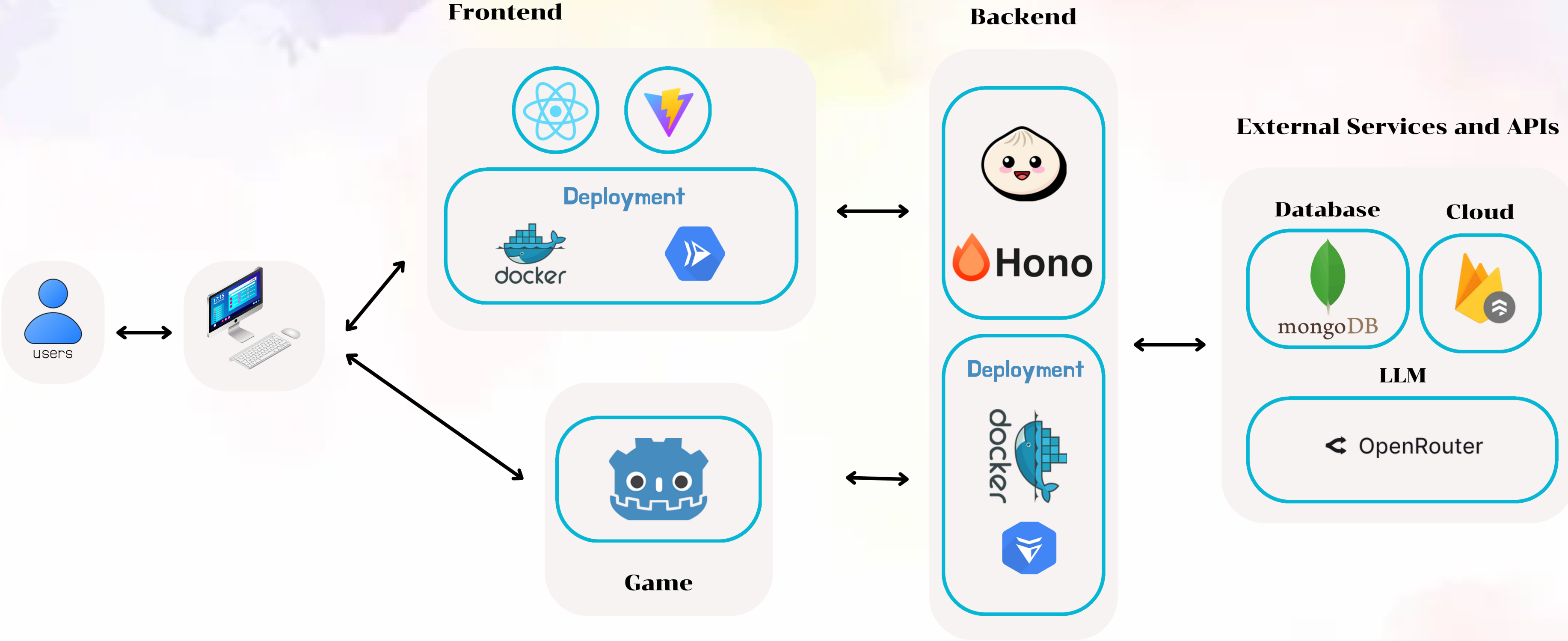



gadot

AI

OpenRouter

System Architecture





UN SDG

PRIMARY TACKLING



SECONDARY TACKLING

